# Managing Risk in Banking BFI Lecture 6.1.

Petar Stankov

petar.stankov@cerge-ei.cz

30 Oct. 2008

#### Outline

Managing Credit Risk

2 Managing Interest Rate Risk

3 Additional Risk-Managing Strategies

What is credit risk?

What is credit risk? What causes credit risk?: 3 problems

What is credit risk? What causes credit risk?: 3 problems

#### Adverse selection problem

**Adverse selection** occurs when people with higher probability of failure (*adverse result*) are the ones most likely to be *selected* for credit

Why does adverse selection occur?

What is credit risk? What causes credit risk?: 3 problems

#### Adverse selection problem

**Adverse selection** occurs when people with higher probability of failure (*adverse result*) are the ones most likely to be *selected* for credit

Why does adverse selection occur?

#### Moral hazard problem

Moral hazard occurs when getting the credit changes your behavior in such a way that you increase your risk of failure (default).

Adio, Rio®

What is credit risk? What causes credit risk?: 3 problems

#### Adverse selection problem

**Adverse selection** occurs when people with higher probability of failure (*adverse result*) are the ones most likely to be *selected* for credit

Why does adverse selection occur?

#### Moral hazard problem

Moral hazard occurs when getting the credit changes your behavior in such a way that you increase your risk of failure (default).

Adio, Rio®

### Asymmetric information problem

**Asymmetric information** occurs when one of the parties of a contract knows more than the other.

What is credit risk? What causes credit risk?: 3 problems

#### Adverse selection problem

**Adverse selection** occurs when people with higher probability of failure (*adverse result*) are the ones most likely to be *selected* for credit

Why does adverse selection occur?

#### Moral hazard problem

Moral hazard occurs when getting the credit changes your behavior in such a way that you increase your risk of failure (default).

Adio, Rio®

### Asymmetric information problem

**Asymmetric information** occurs when one of the parties of a contract knows more than the other.  $\Rightarrow e\pi$  are lower.

How to alleviate these problems?

- (□) (레) (토) (토) 토 (의

What is credit risk? What causes credit risk?: 3 problems

#### Adverse selection problem

**Adverse selection** occurs when people with higher probability of failure (*adverse result*) are the ones most likely to be *selected* for credit

Why does adverse selection occur?

#### Moral hazard problem

Moral hazard occurs when getting the credit changes your behavior in such a way that you increase your risk of failure (default).

Adio, Rio®

### Asymmetric information problem

**Asymmetric information** occurs when one of the parties of a contract knows more than the other.  $\Rightarrow e\pi$  are lower.

How to alleviate these problems? Several methods:

Main methods to narrow down credit risk in banking:

Screening: actively looking for info about the client:

Main methods to narrow down credit risk in banking:

• Screening: actively looking for info about the client: application form, visiting the project site...

- Screening: actively looking for info about the client: application form, visiting the project site...
- Monitoring: after giving the credit, to follow up on your progress:

- Screening: actively looking for info about the client: application form, visiting the project site...
- Monitoring: after giving the credit, to follow up on your progress: credit history, restrictive covenants (legal obligations)

- Screening: actively looking for info about the client: application form, visiting the project site...
- Monitoring: after giving the credit, to follow up on your progress: credit history, restrictive covenants (legal obligations)
- Ollateral: a property entitled to the lender in case of default

Main methods to narrow down credit risk in banking:

- Screening: actively looking for info about the client: application form, visiting the project site...
- Monitoring: after giving the credit, to follow up on your progress: credit history, restrictive covenants (legal obligations)
- Ollateral: a property entitled to the lender in case of default
- Other methods:
  - Long-term relationships: credit history; loan commitment
  - Compensating ballance: a share of the credit staying at the bank
  - Credit rationing: restricting the amount of credit rather than increase the interest rate

Why would the bank rather not give a credit than increase the interest rate for a risky client?

# Managing Interest Rate Risk Intro

What is the interest rate risk?



Since 1980's: increased volatility. What does this mean for the bank revenues and costs? For ROA, ROE?

#### Risk within the bank

Assets		Liabilities	
Rate-sensitive assets	\$20 million	Rate-sensitive liabilities	\$50 million
Variable-rate and		Variable-rate CDs	
short-term loans		Money market deposit	
Short-term securities		accounts	
Fixed-rate assets	\$80 million	Fixed-rate liabilities	\$50 million
Reserves		Checkable deposits	
Long-term loans		Savings deposits	
Long-term securities		Long-term CDs	
		Equity capital	

Before managing: analyze!

Risk within the bank

Assets		Liabilities	
Rate-sensitive assets Variable-rate and short-term loans Short-term securities	\$20 million	Rate-sensitive liabilities Variable-rate CDs Money market deposit accounts	\$50 million
Fixed-rate assets Reserves Long-term loans Long-term securities	\$80 million	Fixed-rate liabilities Checkable deposits Savings deposits Long-term CDs Equity capital	\$50 million

Before managing: analyze! Gap analysis;

Risk within the bank

Assets		Liabilities	
Rate-sensitive assets	\$20 million	Rate-sensitive liabilities	\$50 million
Variable-rate and		Variable-rate CDs	
short-term loans		Money market deposit	
Short-term securities		accounts	
Fixed-rate assets	\$80 million	Fixed-rate liabilities	\$50 million
Reserves		Checkable deposits	
Long-term loans		Savings deposits	
Long-term securities		Long-term CDs	
		Equity capital	

Before managing: analyze! Gap analysis; Duration analysis

The Gap Analysis

What is the GAP?

#### Gap

**Gap**: The difference between rate-sensitive assets and rate-sensitive liabilities

The Gap Analysis

What is the GAP?

#### Gap

**Gap**: The difference between rate-sensitive assets and rate-sensitive liabilities

Example: the First National Bank.

The Gap Analysis

What is the GAP?

#### Gap

Gap: The difference between rate-sensitive assets and rate-sensitive

liabilities

Example: the First National Bank.

Interest rates drop 5%.

The Gap Analysis

What is the GAP?

#### Gap

Gap: The difference between rate-sensitive assets and rate-sensitive

liabilities

Example: the First National Bank.

Interest rates drop 5%.

The gap = - 30 mln.

The Gap Analysis

What is the GAP?

#### Gap

Gap: The difference between rate-sensitive assets and rate-sensitive

liabilities

Example: the First National Bank.

Interest rates drop 5%.

The gap = - 30 mln.

Impact on profit =  $GAP \cdot \Delta$ Interest rate.

The Duration Analysis

What is the Duration?

#### Duration

#### **Duration**:

- The average period over which an asset brings you a return;
- The average period over which you pay interest on a liability;

The Duration Analysis

What is the Duration?

#### Duration

#### **Duration**:

- The average period over which an asset brings you a return;
- The average period over which you pay interest on a liability;
- The average lifetime of the stream of payments of a security.

The Duration Analysis

What is the Duration?

#### Duration

#### **Duration**:

- The average period over which an asset brings you a return;
- The average period over which you pay interest on a liability;
- The average lifetime of the stream of payments of a security.

Example: the First National Bank. Suppose capital is 10 mln.

The Duration Analysis

What is the Duration?

#### Duration

#### **Duration**:

- The average period over which an asset brings you a return;
- The average period over which you pay interest on a liability;
- The average lifetime of the stream of payments of a security.

Example: the First National Bank. Suppose capital is 10 mln. Interest rates drop 5%.

The Duration Analysis

What is the Duration?

#### **Duration**

#### **Duration**:

- The average period over which an asset brings you a return;
- The average period over which you pay interest on a liability;
- The average lifetime of the stream of payments of a security.

Example: the First National Bank. Suppose capital is 10 mln. Interest rates drop 5%.

Suppose duration of assets is 3 years; and duration of liabilities is 5 years.

#### The Duration Analysis

What is the Duration?

#### **Duration**

#### **Duration**:

- The average period over which an asset brings you a return;
- The average period over which you pay interest on a liability;
- The average lifetime of the stream of payments of a security.

Example: the First National Bank. Suppose capital is 10 mln. Interest rates drop 5%.

Suppose duration of assets is 3 years; and duration of liabilities is 5 years.

$$\Delta(\textit{Assets}) = \textit{Assets} \cdot [-\Delta(\mathsf{Interest\ rate}) \cdot (\textit{Duration})] = 100 \cdot [-(-0.05) \cdot (3)] = +15 \ \mathsf{mln}.$$

The Duration Analysis

What is the Duration?

#### Duration

#### **Duration**:

- The average period over which an asset brings you a return;
- The average period over which you pay interest on a liability;
- The average lifetime of the stream of payments of a security.

Example: the First National Bank. Suppose capital is 10 mln. Interest rates drop 5%.

Suppose duration of assets is 3 years; and duration of liabilities is 5 years.

$$\Delta(Assets) = Assets \cdot [-\Delta(Interest rate) \cdot (Duration)] =$$

$$100 \cdot [-(-0.05) \cdot (3)] = +15 \text{ mln.}$$

$$\Delta(Liabilities) = Liabilities \cdot [-\Delta(Interest rate) \cdot (Duration)] =$$

$$90 \cdot [-(-0.05) \cdot (5)] = +22.5 \text{ mln.}$$

Net worth (capital) will change by  $\Delta(Assets) - \Delta(Liabilities) = -7.5 \text{ mln}_{\odot}$ 

### Additional Risk-Managing Strategies

Off-Ballance Sheet Activities

#### Off-Ballance Sheet Activities

Activities that affect bank profits but do not appear on the ballance sheet.

Examples: Fees on loans, sales of loans, foreign exchange transactions

- Lending to consumers and firms is risky: 3 problems
  - Adverse selection
  - Moral hazard
  - Asymmetric information

- Lending to consumers and firms is risky: 3 problems
  - Adverse selection
  - Moral hazard
  - Asymmetric information
- Market interest rates also expose the bank to risks
  - Gap analysis
  - Duration analysis

- Lending to consumers and firms is risky: 3 problems
  - Adverse selection
  - Moral hazard
  - Asymmetric information
- Market interest rates also expose the bank to risks
  - Gap analysis
  - Duration analysis
- To reduce risk and increase profit, the bank engages in activities that do not appear on its ballance sheet